

A good leader...

**Builds consensus and alignment**

But a great leader...

**Embraces diverging opinions and respectful dissent**

*"I don't like that man. I must get to know him better."*

ABRAHAM LINCOLN

A good leader...

**Assumes responsibility for decision-making**

But a great leader...

**Delegates decisions to the lowest level possible**

*"When you delegate tasks, you create followers. When you delegate authority, you create leaders."*

CRAIG GROESCHEL

A good leader...

**Provides candid feedback to their direct reports**

But a great leader...

**Solicits feedback from their direct reports**

*"We all need people who will give us feedback. That's how we improve."*

BILL GATES

A good leader...

**Communicates clearly**

But a great leader...

**Communicates empathetically**

*"Ninety percent of leadership is the ability to communicate something people want."*

DIANNE FEINSTEIN

A good leader...

**Projects optimism and confidence**

But a great leader...

**Demonstrates vulnerability and authenticity**

*"Failure is a great teacher. If you're open to it, every mistake has a lesson to offer."*

OPRAH WINFREY

A good leader...

**Optimizes standardized processes**

But a great leader...

**Provides guardrails and autonomy**

*"Expert riders let the horse know who is in control, but loosen the reins and seldom use the spurs."*

SANDRA DAY O'CONNOR

A good leader...

**Displays a consistent leadership style**

But a great leader...

**Adapts their style depending on the situation**

*"Leadership is not just some empty formulas but establishing deep connection at soul levels through service, integrity, passion, perseverance and equanimity."*

AMIT RAY